



We're exclusive to independents like you!

# A Guide for Retailers

Smart Snacking for a Strong Gut... Naturally





#### **Our Founders**



# Co-Founders Dayna & Nugget in 2013

(1 year before starting the company)

Nugget was a senior and a liver cancer survivor. I was looking for healthy snacking alternatives and there weren't many quality options, so we started making our own.





#### **Our Production Team**

Cleveland, Ohio















#### **Eats Beyond Treats**

More than just a treat, Nugget's Superfood Snacks provide a daily nutritional boost, including...

- Digestive Support
- Immune/Gut Boost
- Anti-Inflammatory
- Healthy Hydration
- Joint, Skin, Coat Health





# Why Independents Love the Nugget's Brand

- Exclusive to indies
- Innovative products
- Nugget's customers are extremely brand loyal
- Great upsell opportunities
- Single store can gross \$25,000+ per year in revenue
- Low price-point
   "gateway" product for
   customers not yet
   buying from the freezer

- Good freezer margin with high repeatability/turn
- Presents an opportunity for deeper engagement with customers
- Yogurt positioned as healthier & higher quality than "doggie ice cream"
- Nugget's is a small, family-owned business, like our retailers!





#### **Bone Brews**

Print Bone Brew sales sheets from our website...

nuggetsbrands.com/retailers





#### Why Bone Broth?

# Who should have Bone Broth in their daily diet?

- Every pet, for optimal health!
- Newly adopted pets who are stressed, have a poor diet history
- Puppies & kitties immune support
- Pets with chronic health issues
- Senior pets immune boost
- Pets with allergies & food sensitivities





#### Why Bone Broth?

# What is Bone Broth good for?

- Maintaining healthy skin & coat
- Low fat/cal hydration
- Stimulating appetite
- Arthritis & inflammation
- Digestive upset (leaky guy, diarrhea, inflamed digestive system)





## Real Bone Broth - The Magical Elixir

- Real bone broth is unique in its ability to heal leaky gut and calm an inflamed digestive system
- Real bone broth offers easily digestible amino acids, is bio-available (nutrients are highly absorbable) and has nutrient-dense proteins



#### **Kitties & Bone Brew**

## Cats love Bone Brew too!

- Reduces hairballs
- Adds moisture to kibble & other dry diets
- Healthy hydration
- Stimulates appetite for fussy eaters
- Improves skin & coat
- Immune & digestive support
- Superfood topper





#### Why Nugget's Bone Brews?

Lots of reasons! Our Bone Broths are different...sure they all say that...but here's the scoop...

- Humanely & ethically sourced from small, family (Midwest) farms
- Simmered with organ meat (not veggies or fillers)
- No shortcuts! Roasted, then simmered for days for a savory, rich, thick (not runny) gelatinous broth
- Reverse osmosis water to eliminate all impurities
- 100% grass-fed beef; certified organic chicken; pasture raised turkey





#### **Artisan Yogurt & Kefir**

Print Artisan
Yogurt & Kefir
sales sheets from
our website...

nuggetsbrands.com/retailers





#### **Probiotics for Gut Health**

#### Benefits of Probiotics

- Friendly bacteria discourages growth of unfriendly gut bacteria
- Improve GI health, nutrient absorption, and immune system function



We are what we eat!



#### Why Nugget's Artisan Yogurts & Kefir?

## THE ONLY with ZERO:

- Gums (of any kind)
- Maltodextin (an artificial sweetener)
- Air you can feel the difference, compare our cups





#### **Innovative Packaging**

# Packaging Designed to Optimize Your Freezer Space

- Fresh packaging
- Front & sideways display
- Stackable 4-packs or cups
- Sell by the 4-packs or individual cups (all cups individually SKU'd)





## Why Do Dogs Love to Lick?







- Sooths & relaxes
- Calms anxiety
- Releases "feel good" endorphins
- Licking is natural! It's fun to hold the cup for your pup!





# **Bone Broth Jerky**





#### **Bone Broth Jerky**



- Innovation for your treat section
- Newest Nugget's product lineJAMMIN' JOWLERS

Real Bone Broth the #1 Ingredient!





#### Frozen Snacks - Everyday Gut & Immune Health

- Cold weather (heat is running inside) hydration boost
- Part of pet's daily feeding regimen for optimal health
- Immune support for seniors, puppies & stressed dogs& cats
- Low calorie snack for low-activity indoor days
- Superfoods with antioxidants
- Frozen cups are a fun, refreshing activity
- Bone broth is "Liquid Bone", no messy carpet from marrow bone





#### Retailer Support

Exclusive to independents & we stand behind our products 100%

#### **Education:**

- Gut health research
- Staff training
- Comparing broths

#### **Promotion:**

- Freezer clings
- Rack cards
- Shelf talkers

Ask about free samples!



#### **Customer Loyalty**

- Buy 12 20 oz. Bone Brew, get 1 Free
- Buy 12 Artisan Yogurt or Kefir 4-Packs, get 1
   Free
- 12 Months, Mix & Match







#### Thanks to Our Independent Retail Partners



#### **Dayna Bartoldson**

President, Co-founder 919.622.2657 (cell) dayna@nuggetshealthyeats.com

888.504.1112 <a href="mailto:info@nuggetshealthyeats.com">info@nuggetshealthyeats.com</a>

